

PROPOSAL

Washington County Community College, hereinafter referred to as WCCC, is requesting proposals from qualified vendors to provide virtual counseling services for students for a three (3) year term. Due to budget constraints the college reserves the right to refuse any and all proposals. In addition, the college reserves the right to reject any or all bids and is not necessarily bound to accept the lowest bid if that bid is contrary to the best interest of WCCC.

PROJECT SPECIFICATIONS

Scope of Work:

The selected vendor will deliver comprehensive virtual mental health services for WCCC students, including but not limited to:

The selected vendor will deliver comprehensive mental health services for WCCC students, including but not limited to online teletherapy services, crisis support line, wellbeing workshops, referral services, behavioral intervention team participation, and onboarding and implementation.

Online teletherapy services will include 50-minute video-based sessions with licensed clinicians, a HIPAA-compliant platform with day, night, and weekend availability, the ability for students to select clinicians based on specialty and preferences, and sessions that may be purchased individually or in bundles as needed.

Crisis support line (optional add-on) will include 24/7/365 phone-based crisis support, immediate connection to master's-level clinicians trained in crisis intervention, and emergent crisis calls that must comply with WCCC's protocols, with immediate reporting and follow-up.

Wellbeing workshops (optional add-on) will include live, psychoeducational workshops on topics relevant to college students and first-come, first-served registration; typically 15 workshops per month. Referral services will include coordination with local providers for specialized services (diagnostics, medication management, etc.) if not directly provided and the vendor should outline their plan for connecting students with additional local or community resources.

Onboarding and implementation will include providing a timeline from contract signing to service launch, including training for staff and administrators, and developing a plan for ongoing communication and annual check-ins.

Additional Requirements:

1. Provide all service marketing materials and student instructions.
2. Provide a Campus Success representative or equivalent for ongoing support.
3. Vendors must comply with Maine state and federal regulations and relevant certifications.

Project Timeline:

Services shall commence on July 1, 2026, and continue through June 30, 2029.

Other Information:

1. Vendors may schedule an optional and not required pre-bid virtual discussion with Dr. Tyler Stoldt, Dean of Enrollment Management and Student Services. Pre-bid meeting is available by appointment by scheduling online at the following link: <https://wccc.me.edu/staff/tyler-stoldt/>

SUBMISSION REQUIREMENTS

- A. Bid Opening:** Bids will be opened at WCCC, One College Drive, Calais, Maine 04619

Closing Date/Time: Tuesday, June 16, 2026 at 12 p.m.

- B. Identification of Bid Envelope:** The bid should be submitted on the Product Specification/Bid Submission Form provided. If additional space is required, please attach a separate sheet. The form should be signed and returned in an envelope that is sealed and clearly identified as follows:

Enclosed: Quotation #WC2614
Attention: Ashley MacDonald, Manager of Financial Services

Alternatively, quotes may be emailed to amacdonald@mainecc.edu by 12:00 p.m.

- C. Insurance:** The Contractor is required to provide WCCC a certificate of insurance evidencing coverage of broad comprehensive liability insurance in the minimum amount of Four Hundred Thousand Dollars (\$400,000). Contractor must also provide evidence of workers' compensation insurance for all workers. Proof of all required insurance coverage must be submitted with the proposal response.

- D. Variations/Alternative Specifications:** Specifications given are used to indicate the quality and characteristics of products that will be satisfactory. Bids offering equal or alternative products will be considered for award if such items are clearly identified in the bid and are determined by WCCC to be of equal value in all material respects to the item specified.

Unless the vendor clearly indicates in the bid that they are offering an "equal" or "alternative" product, the bid shall be considered as offering the items as specified.

Bidders are required to provide details, specifications sheets, and warranty information for all products submitted for consideration.

- E. Bid Proposal Amount:** The bid proposal amount shall be the net price per unit, including shipping and handling F.O.B. Destination, Washington County Community College, Calais, Maine.

F. Obligations: Vendor is to assure that all contractors meet state, federal, and OSHA guidelines and codes, as applicable. As well as the following Bid Notices.

BID SUBMISSION

ITEM NO.	DESCRIPTION	Bid Amount
1	3-Year partnership fee for counseling services	\$
2	Per-session rate (50-minute sessions)	\$
3	24/7 Crisis Support Line (if separate)	\$
4	Wellbeing Workshops (if separate)	\$
5	Other (explain)	\$
	TOTAL PROPOSED PRICE FOR PROJECT	\$

Submitted by:

Company Name: _____

Company Website: _____

Contact Name: _____

Phone Number: _____

Email: _____

Pricing Good for _____ days from submission or to date _____

ATTACHMENT A

NOTICE TO VENDORS AND BIDDERS:

STANDARD TERMS AND CONDITIONS APPLICABLE TO ALL MCCS CONTRACTS

The following standard contracting terms and conditions are incorporated and shall become a part of any final contract that will be awarded by any college or other operating unit of the Maine Community College System (collectively "MCCS"). These terms and conditions derive from the public nature and limited resources of the MCCS. MCCS DOES NOT AGREE TO:

1. Provide any defense, hold harmless or indemnity;
2. Waive any statutory or constitutional immunity;
3. Apply the law of a state other than Maine;
4. Procure types or amounts of insurance beyond those MCCS already maintains or waive any rights of subrogation;
5. Add any entity as an additional insured to MCCS policies of insurance;
6. Pay attorneys' fees, costs, expenses, or liquidated damages;
7. Promise confidentiality in a manner contrary to Maine's Freedom of Access Act;
8. Permit an entity to change unilaterally any term or condition once the contract is signed; and
9. Automatic renewals for term(s) greater than month-to-month.

By submitting a response to a Request for Proposal, bid or other offer to do business with MCCS, YOUR ENTITY UNDERSTANDS AND AGREES THAT:

1. The above standard terms and conditions are thereby incorporated into any agreement entered into between MCCS and your entity; that such terms and condition shall control in the event of any conflict with such agreement; and that your entity will not propose or demand any contrary terms;
2. The above standard terms and conditions will govern the interpretation of such agreement notwithstanding the expression of any other term and/or condition to the contrary;
3. Your entity will not propose to any college or other operating unit of the MCCS any contractual documents of any kind that are not in at least 11-point font and completely contained in one Word or PDF document, and that any references to terms and conditions, privacy policies or any other conditions referenced outside of the contract will not apply; and
4. Your entity will identify at the time of submission which, if any, portion or your submitted materials are entitled to "trade secret" exemption from disclosure under Maine's Freedom of Access Act; that failure to so identify will authorize MCCS to conclude that no portions are so exempt; and that your entity will defend, indemnify and hold harmless MCCS in any and all legal actions that seek to compel MCCS to disclose under Maine's Freedom of Access Act some or all of your submitted materials and/or contract, if any, executed between MCCS and your entity.