



Request for Proposal
Automotive Instructional Engine Trainers
WC-2709
This is Not an Order

Administered by:
Washington County Community College
1 College Dr.
Calais, ME 04619

Automotive Instructional Engine Trainers

Issued Date:
September 17, 2026

Response Deadline Date/Time
October 1, 2026 at 1:00 PM

Response Contact Information:
Jake Mumme
Email: jmumme@mainecc.edu
Phone: (207) 454-1075

Response Submission Information
Mail to: Ashley Macdonald
Manager of Financial Services
1 College Dr
Calais, ME 04619
Electronic Submissions to amacdonald@mainecc.edu
Subject Line: WC2709 - Automotive Instructional Engine Trainers

**Request for Proposal
Automotive Instructional Engine Trainers**

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Request for Proposal Automotive Instructional Engine Trainers

Washington County Community College (WCCC) is soliciting competitive bids from qualified vendors for automotive instructional engine training systems for use in the College's automotive and diesel technology programs. This solicitation includes two separately awardable items: Item 1 - Diesel Engine Training System and Item 2 - Gasoline Engine Training System. Bidders may submit a proposal for either item or for both items.

The specifications are intended to describe WCCC's minimum instructional and functional needs and are not intended to restrict competition to a particular manufacturer, proprietary design, engine platform, or model. Equivalent equipment and alternative configurations will be considered when the bidder demonstrates that the proposed system meets or exceeds the stated requirements.

A detailed explanation of the scope and specifications is contained in Section 6.0, Specifications. WCCC may award Item 1 and Item 2 separately to different bidders or together to one bidder, whichever is determined to be in the best interest of the College. A bidder proposing both items may offer a combined-purchase discount. WCCC reserves the right to accept or reject any or all proposals received, in part or in whole.

Washington County Community College is a member of the Maine Community College System serving Washington County and surrounding communities.

Description	Day/Date	Time
RFP Issued	September 17, 2026	
Questions Due	September 28, 2026	1:00 P.M. ET
Proposals Due On	October 1, 2026	1:00 P.M. ET
Award Decision & Notification	October 6, 2026	

WCCC reserves the right to modify the schedule through written addenda.

Each bidder or authorized agent is expected to examine the bid specifications, contract documents and all other instructions pertaining to this RFP. Failure to do so will be at the bidder's own risk, and the bidder cannot secure relief on the plea of error in the bid. WCCC reserves the right to accept or reject any and all bids in part or in whole

The bid must be signed by a person having proper authority to legally obligate the offering company and must be received by the date and time stated on the cover page.

All proposals are to be marked “WC2709 Automotive Instructional Engine Trainers” and mailed to:
Ashley Macdonald
Manager of Financial Services
Washington County Community College
1 College Dr. 04619

Proposals may also be e-mailed to: amacdonald@maineccc.edu with the subject line “WC2709 - Automotive Instructional Engine Trainers”.

The specifications set forth in this Request for Proposal represent the College's minimum requirements and are provided for the purpose of allowing the College to compare proposals. Bidders may propose Item 1, Item 2, or both. Any deviations, substitutions, or alternative configurations must be clearly identified and are subject to approval by the College.

6.1 Scope and Award by Item

The successful bidder(s) shall furnish complete, fully operational instructional engine training systems, including the engine/trainer assembly, controls, diagnostic access, fault simulation capabilities, safety provisions, documentation, delivery, and services identified in the proposal. Item 1 and Item 2 are separately awardable. WCCC may award the items to different bidders or may award both items to one bidder. A bidder proposing both items may identify a combined-purchase discount on Attachment A.

6.2 Minimum Specifications

Requirement	Minimum Specification
ITEM 1 - DIESEL ENGINE TRAINING SYSTEM	
General System	Complete, fully operational diesel engine training system suitable for hands-on instruction in modern electronically controlled diesel engine operation, diagnosis, testing, and troubleshooting.
Engine / Technology	Modern production-based diesel engine representative of current light-, medium-, heavy-duty, industrial, agricultural, construction, or comparable diesel applications. Bidder shall identify engine manufacturer, model, displacement, and emissions level.
Fuel / Engine Management	Electronic diesel engine management with high-pressure/common-rail or equivalent modern fuel injection technology and accessible diagnostic capability.
Emissions / Aftertreatment	Functional modern diesel emissions/aftertreatment system incorporating SCR, DPF, DOC, or equivalent technologies appropriate to the proposed engine platform. Bidder shall identify included components.
Diagnostic Access	OEM-compatible and/or industry-standard diagnostic access, including a diagnostic/data-link connector and the ability to read system operating data and diagnostic trouble codes.
Fault Simulation	Instructor-controlled fault insertion/simulation system allowing students to diagnose realistic

	electrical/electronic, sensor, actuator, fuel, emissions, or engine-management faults without damaging the trainer. Bidder shall describe method and number/type of faults available.
Electrical Testing	Accessible, non-invasive test points, breakout interface, or equivalent method allowing students to safely measure and evaluate relevant circuits and signals.
Instrumentation / Controls	Operator controls and instrumentation necessary for safe operation and monitoring of the engine trainer.
Cooling / Fuel / Exhaust	Self-contained or clearly specified cooling and fuel systems and provisions for safe exhaust connection/removal. Bidder shall identify facility requirements.
Safety / Mobility	Appropriate guards, emergency shutdown/stop provisions, safe access for instruction, and a stable mobile or fixed training stand suitable for a laboratory environment.
Documentation / Curriculum	Operating and service information, wiring/schematic documentation, and instructional materials sufficient to support classroom/lab use. Bidder shall describe included curriculum, assignments, or instructor resources.
ITEM 2 - GASOLINE ENGINE TRAINING SYSTEM	
General System	Complete, fully operational gasoline engine training system suitable for hands-on instruction in engine performance, mechanical diagnosis, electronic engine management, electrical testing, and troubleshooting.
Engine / Technology	Modern production-based gasoline engine representative of current automotive technology. Bidder shall identify engine manufacturer, model, displacement, and key technologies.
Fuel / Ignition / Engine Management	Electronic fuel injection and ignition/engine-management systems representative of modern automotive applications. Gasoline direct injection is acceptable but is not required unless inherent to the proposed platform.
Diagnostic Access	OBD-II or equivalent OEM-compatible diagnostic access allowing students to retrieve diagnostic trouble codes and observe live operating data.
Fault Simulation	Instructor-controlled fault insertion/simulation capability for realistic diagnosis of engine performance, electrical/electronic, sensor, actuator, fuel, ignition, and/or mechanical concerns. Bidder shall describe method and available faults.
Mechanical Diagnostics	System shall support instruction in engine mechanical diagnosis and testing. Bidder shall describe included mechanical fault simulations, test access, or diagnostic exercises.
Electrical Testing	Accessible, non-invasive test points, breakout interface, or equivalent method allowing students to safely measure and evaluate relevant circuits and signals.
Instrumentation / Controls	Operator controls and instrumentation necessary for safe operation and monitoring of the engine trainer.
Cooling / Fuel / Exhaust	Self-contained or clearly specified cooling and fuel systems and provisions for safe exhaust connection/removal. Bidder shall identify facility requirements.
Safety / Mobility	Appropriate guards, emergency shutdown/stop provisions, safe access for instruction, and a stable mobile or fixed training stand suitable for a laboratory environment.
Documentation / Curriculum	Operating and service information, wiring/schematic documentation, and instructional materials sufficient to support classroom/lab use. Bidder shall describe included curriculum, assignments, or instructor resources.
BOTH ITEMS - GENERAL REQUIREMENTS	
Completeness	Each proposed system shall include all normal cables, wiring, connectors, interfaces, power supplies, software/licenses, and accessories necessary for normal instructional operation unless specifically identified as an exclusion.
Utilities / Site Requirements	Bidder shall identify all electrical, fuel, exhaust, ventilation, compressed air, network, drainage, or other facility requirements for each proposed item.

6.3 Equivalent Equipment / Alternatives

Equivalent products, engine platforms, and alternative configurations are acceptable. Where a bidder proposes an alternative approach, component, or configuration, the bidder shall clearly describe the variation and provide sufficient technical information for WCCC to determine whether the proposed system meets or exceeds the stated instructional and functional requirements. Brand names and specific engine platforms are not required unless expressly stated.

6.4 Delivery, Installation, Commissioning, and Training

- Include delivery/freight to Washington County Community College, Calais, Maine, or clearly state freight separately for each item.
- State whether unloading, placement, assembly, start-up, and commissioning are included for each proposed item.
- Identify all electrical, exhaust, ventilation, fuel, network, or other facility requirements and any work to be completed by WCCC or other trades before operation.
- Following delivery/installation, each system shall be tested to verify proper operation.
- Describe any initial instructor training included for each item, including safe operation, diagnostics, fault simulation, routine maintenance, and troubleshooting.
- State the number of training hours/days included and whether training is on-site, remote, or a combination.

6.5 Warranty, Support, Curriculum, and Documentation

- Provide the manufacturer's standard warranty for each proposed item and identify warranty duration and coverage.
- Describe technical support availability and field-service options.
- Identify recommended preventive maintenance and routine service requirements.
- Provide operating, maintenance, safety, wiring/schematic, and diagnostic documentation. Describe any included curriculum, student activities, instructor resources, or learning materials.
- Identify expected availability of replacement parts, service components, software updates, and consumable items.

If the successful bidder will perform delivery, installation, commissioning, training, or other work on College property, the bidder shall maintain applicable insurance throughout the performance of that work. A Certificate of Insurance shall be provided upon request and, when required by the College, shall accompany the bid.

- Commercial General Liability: not less than \$1,000,000 per occurrence; WCCC to be listed as an additional insured when applicable.
- Automobile Liability: \$1,000,000 combined single limit when vehicles are used in performance of the work.
- Workers' Compensation: statutory limits as required by law.

Failure to provide required insurance documentation may result in the bid being deemed non-responsive.

No oral interpretation will be provided to any bidder as to the meaning of the specifications or other contract documents. All requests for interpretation or clarification shall be submitted in writing no later than September 28, 2026 at 1:00 P.M. ET to:

Jake Mumme
Automotive Instructional Engine Trainers
Washington County Community College
1 College Dr.
Calais, ME 04619

or via email at jmumme@mainecc.edu

Any interpretation made to a bidder will be issued in the form of an addendum to the contract/bid documents which, if issued, shall be sent as promptly as practicable to all persons to whom the specifications have been issued. All such addenda shall become part of the contract/bid documents.

The College reserves the right to reject all proposals, to waive any informalities and technicalities, and to solicit and re-advertise for new proposals, or to abandon the project in its entirety. The College reserves the right to make the award to that proposer who, in the opinion of the College, will be in the best interest of and/or the most advantageous to the College.

Evaluation considerations may include:

- Technical ability of each proposed training system to meet the applicable minimum specifications.
- Specification match, clearly identified variations, and suitability for hands-on instructional use.
- Completeness of each proposed system and identification of exclusions or owner-furnished requirements.
- Total evaluated cost for each item, including required delivery and other costs, and any combined-purchase discount offered.
- Installation, facility, utility, and operational requirements.
- Training, curriculum/resources, warranty, technical support, and serviceability.
- Delivery schedule.
- Vendor experience and past performance.
- Added-value features relevant to the College's instructional needs. A combined-purchase discount may be considered when evaluating an award of both items together, but WCCC is not obligated to award both items to the same bidder solely because a discount is offered.

WCCC seeks the proposal or combination of proposals that best meets the specifications and instructional needs described in this RFP. The College may award Item 1 and Item 2 separately or together. The bidder shall include with the proposal any terms and conditions specific to its proposal.

10.0 Preparation of Bids

Each bidder should include the following with its submission:

- Completed and signed Attachment A - Bid Submission Form.
- Completed Attachment B - Technical Compliance Form.
- Manufacturer, model, engine platform, and major components for each item proposed.

- Complete technical specifications and product literature for each item proposed.
- Detailed list of included equipment, controls, diagnostic interfaces, fault simulation features, software, accessories, curriculum/resources, and services.
- Detailed list of exclusions, assumptions, and equipment/facility work required for operation that is not included.
- Site preparation, utility, exhaust/ventilation, fuel, electrical, and network requirements.
- Delivery lead time and estimated installation/commissioning schedule for each item proposed.
- Training and instructional-resource description.
- Warranty and support terms.
- Itemized pricing for each item proposed, including delivery/freight and all required costs. If bidding both items, clearly state any combined-purchase discount.
- Recommended optional equipment or accessories priced separately.
- Insurance documentation as applicable.
- The bidder shall include with the bid any terms and conditions specific to its proposal.

All proposals must be valid for at least thirty (30) days after the proposal due date, after which time proposals shall expire unless the proposer had been notified and agrees to an extension.

WCCC reserves the right to modify or withdraw this invitation, to reject any or all proposals, and to terminate any subsequent negotiations at any time. WCCC also reserves the right to choose the proposal that best meets the needs of its facility and training programs.

Maine Community College System d/b/a Washington County Community College is an educational institution organized under the laws of the State of Maine and so its purchase of goods is exempt from state, federal, and local sales and use taxes. The successful bidder agrees to comply with all applicable federal, state and local statutes, laws, codes, rules, regulations, ordinances and orders in the performance of the Contract.

**NOTICE TO VENDORS AND BIDDERS:
STANDARD TERMS AND CONDITIONS APPLICABLE TO ALL MCCS CONTRACTS**

The following standard contracting terms and conditions are incorporated and shall become a part of any final contract that will be awarded by any college or other operating unit of the Maine Community College System (collectively "MCCS"). These terms and conditions derive from the public nature and limited resources of the MCCS. **MCCS DOES NOT AGREE TO:**

1. Provide any defense, hold harmless or indemnity;
2. Waive any statutory or constitutional immunity;
3. Apply the law of a state other than Maine;
4. Procure types or amounts of insurance beyond those MCCS already maintains or waive any rights of subrogation;
5. Add any entity as an additional insured to MCCS policies of insurance;
6. Pay attorneys' fees; costs, including collection costs; expenses or liquidated damages;
7. Promise confidentiality in a manner contrary to Maine's Freedom of Access Act;
8. Permit an entity to change unilaterally any term or condition once the contract is signed;
9. Automatic renewals for term(s) greater than month-to-month;
10. Limitations on MCCS' recovery of lawful damages incurred as a result of breach of the contract;
11. Limitation of the time period under which claims can be made or actions brought arising from the contract;
12. Vendor's terms prevailing over MCCS' standard terms and conditions, including addenda; and
13. Unilateral modifications to the contract by the vendor.

BY SUBMITTING A RESPONSE TO A REQUEST FOR PROPOSAL, BID OR OTHER OFFER TO DO BUSINESS WITH MCCS, YOUR ENTITY UNDERSTANDS AND AGREES THAT:

1. The above standard terms and conditions are thereby incorporated into any agreement entered into between MCCS and your entity; that such terms and condition shall control in the event of any conflict with such agreement; and that your entity will not propose or demand any contrary terms;
2. The above standard terms and conditions will govern the interpretation of such agreement notwithstanding the expression of any other term and/or condition to the contrary;
3. Your entity will not propose to any college or other operating unit of the MCCS any contractual documents of any kind that are not in at least 11-point black font on a white background and completely contained in one Word or PDF document, and that any references to terms and conditions, privacy policies or any other conditions referenced outside of the contract will not apply; and
4. Your entity will identify at the time of submission which, if any, portion or your submitted materials are entitled to "trade secret" exemption from disclosure under Maine's Freedom of Access Act; that failure to so identify will authorize MCCS to conclude that no portions are so exempt; and that your entity will defend, indemnify and hold harmless MCCS in any and all legal actions that seek to compel MCCS to disclose under Maine's Freedom of Access Act some or all of your submitted materials and/or contract, if any, executed between MCCS and your entity.

ATTACHMENT A - BID SUBMISSION FORM

Company Name: _____

Address: _____

Contact Person: _____

Email: _____

Phone: _____

Items Proposed (check): ☐ Item 1 - Diesel Engine Trainer ☐ Item 2 - Gasoline Engine Trainer ☐ Both

Item	Description	Included?	Price
1	Item 1 - Diesel Engine Training System	Yes / No	\$
1A	Delivery / Freight - Item 1	Yes / No	\$
1B	Installation / Start-up / Commissioning - Item 1	Yes / No	\$
1C	Initial Training - Item 1	Yes / No	\$
	TOTAL ITEM 1		\$
2	Item 2 - Gasoline Engine Training System	Yes / No	\$
2A	Delivery / Freight - Item 2	Yes / No	\$
2B	Installation / Start-up / Commissioning - Item 2	Yes / No	\$
2C	Initial Training - Item 2	Yes / No	\$
	TOTAL ITEM 2		\$
	TOTAL IF BOTH ITEMS PURCHASED AT INDIVIDUAL PRICES		\$
	COMBINED-PURCHASE DISCOUNT, IF APPLICABLE		(\$)
	TOTAL PRICE IF BOTH ITEMS AWARDED TOGETHER		\$

Estimated Delivery Lead Time - Item 1: _____ Item 2: _____

Warranty - Item 1: _____ Item 2: _____

Exceptions / Exclusions: _____

Authorized Representative: _____

Title: _____

Authorized Signature: _____

Date: _____

Combined-purchase discount is optional. WCCC may award Item 1 and Item 2 separately to different bidders or together to one bidder, whichever is determined to be in the best interest of the College. WCCC is not obligated to award both items to the same bidder solely because a combined discount is offered.

ATTACHMENT B - TECHNICAL COMPLIANCE FORM

Complete the applicable section(s) for each item being proposed. Indicate whether the proposed system complies and describe any variation or alternative in the final column.

Requirement	Minimum	Complies?	Proposed Specification / Variation
ITEM 1 - DIESEL ENGINE TRAINING SYSTEM			
Complete operational diesel engine trainer	Required	Yes / No	
Modern electronically controlled diesel engine	Required	Yes / No	
Common-rail/high-pressure or equivalent modern fuel system	Required	Yes / No	
Functional modern emissions/aftertreatment system	Required	Yes / No	
Diagnostic/data-link access and live data/DTC capability	Required	Yes / No	
Instructor-controlled fault simulation/insertion	Required	Yes / No	
Accessible non-invasive electrical test points/interface	Required	Yes / No	
Safe operator controls and instrumentation	Required	Yes / No	
Cooling, fuel, and exhaust provisions identified	Required	Yes / No	
Safety guarding and emergency shutdown/stop provisions	Required	Yes / No	
Operating/service/wiring documentation	Required	Yes / No	
Instructional curriculum/resources	Describe	Yes / No	
Training	Describe	Yes / No	
Warranty/support	Required	Yes / No	
ITEM 2 - GASOLINE ENGINE TRAINING SYSTEM			
Complete operational gasoline engine trainer	Required	Yes / No	
Modern production-based gasoline engine	Required	Yes / No	
Electronic fuel/ignition/engine management	Required	Yes / No	
OBD-II or equivalent diagnostic access	Required	Yes / No	
Instructor-controlled fault	Required	Yes / No	

simulation/insertion			
Engine mechanical diagnostic capability	Required	Yes / No	
Accessible non-invasive electrical test points/interface	Required	Yes / No	
Safe operator controls and instrumentation	Required	Yes / No	
Cooling, fuel, and exhaust provisions identified	Required	Yes / No	
Safety guarding and emergency shutdown/stop provisions	Required	Yes / No	
Operating/service/wiring documentation	Required	Yes / No	
Instructional curriculum/resources	Describe	Yes / No	
Training	Describe	Yes / No	
Warranty/support	Required	Yes / No	