

# WCCC Transfer Guide to UMA Bachelor of Science, **BUSINESS ADMINISTRATION – MANAGEMENT MAJOR**

University of Maine at Augusta - College of Professional Studies

This sheet is intended to be informational only. WCCC Students must consult with an academic advisor prior to registration.  
2019-2020 Catalog

**DEGREE REQUIREMENTS:**

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| <ul style="list-style-type: none"> <li><input type="checkbox"/> Minimum 121 Total Credit Hours</li> <li><input type="checkbox"/> Writing Intensive Course</li> <li><input type="checkbox"/> Minimum Cumulative GPA of 2.00</li> </ul> | <ul style="list-style-type: none"> <li><input type="checkbox"/> 30 credit hours of Residency Courses</li> <li><input type="checkbox"/> 9 credits of Upper-level Major Residency Courses</li> <li><input type="checkbox"/> Minimum GPA in the Major of 2.00</li> </ul> |
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<i>WCCC Equivalent courses</i>	<i>UMA's BSBA Management Degree Requirements</i>
	<b>PROGRAM MAJOR REQUIREMENTS (57-66 credit hours):</b>
<input type="checkbox"/> ECO 200 Macroeconomics	<input type="checkbox"/> ECO 201 Macroeconomics (3)
<input type="checkbox"/> ECO 201 Microeconomics	<input type="checkbox"/> ECO 202 Microeconomics (3)
<input type="checkbox"/> BUS 140 Accounting Principles I	<input type="checkbox"/> BUA 101 Financial Accounting for Decision Making (3)
<input type="checkbox"/> BUS 175 Accounting Principles II	<input type="checkbox"/> BUA 211 Accounting for Management Decisions (3)
<input type="checkbox"/>	<input type="checkbox"/> BUA 223 Principles of Management (3)
<input type="checkbox"/> BUS 132 Business Law	<input type="checkbox"/> BUA 230 Business Law (3)
<input type="checkbox"/>	<input type="checkbox"/> BUA 303 Management Information Systems (3)
<input type="checkbox"/>	<input type="checkbox"/> BUA 357 Business Finance (3)
<input type="checkbox"/>	<input type="checkbox"/> BUA/MAT 360 Operations Management (3)
<input type="checkbox"/>	<input type="checkbox"/> BUA/POS 361 Human Resource Management (3)
<input type="checkbox"/>	<input type="checkbox"/> BUA/POS 362 Labor-Management Relations (3)
<input type="checkbox"/>	<input type="checkbox"/> BUA/POS 365 Organizational Behavior (3)
<input type="checkbox"/> BUS 240 Advertising and Marketing	<input type="checkbox"/> BUA 369 Marketing (3)
<input type="checkbox"/>	<input type="checkbox"/> BUA 459 Seminar in Strategy & Policy Planning (3) <i>must be complete with a C, not a C-, or higher</i>
<b>SELECT ONE OF THE FOLLOWING CONCENTRATIONS</b>	
<b>Executive Management Concentration (15)</b>	
<input type="checkbox"/>	<input type="checkbox"/> BUA 350 Managerial Analytics (3)
<input type="checkbox"/>	<input type="checkbox"/> BUA 351 Investment Management (3)
<input type="checkbox"/>	<input type="checkbox"/> BUA/MAT 355 Operations Research (3)
<input type="checkbox"/>	<input type="checkbox"/> BUA 420 International Business (3)
<input type="checkbox"/> Any 3 cr. BUS 1XX/2XX; CPT 1XX/2XX OR <input type="checkbox"/> CTT 144 Web Page Design	<input type="checkbox"/> Complete one BUA/ECO/CIS* elective (3)
<b>Financial Services Concentration (18)</b>	
<input type="checkbox"/>	<input type="checkbox"/> BUA 151 Personal Financial Planning (3)
<input type="checkbox"/>	<input type="checkbox"/> BUA 210 Fundamentals of Life & Health Insurance (3)
<input type="checkbox"/>	<input type="checkbox"/> Complete one of the following (3): <i>BUA 215 Principles of Banking</i> <i>ECO 310 Money &amp; Banking</i>
<input type="checkbox"/>	<input type="checkbox"/> BUA 216 Consumer Lending (3)
<input type="checkbox"/>	<input type="checkbox"/> BUA 222 Fundamentals of Property & Casualty Insurance (3)
<input type="checkbox"/>	<input type="checkbox"/> BUA 351 Investment Management (3)
<b>Small Business Concentration (18)</b>	
<input type="checkbox"/> BUS 110 Introduction to Business	<input type="checkbox"/> BUA 100 Introduction to Business (3)
<input type="checkbox"/> BUS 160 Entrepreneurship/New Venture Practice	<input type="checkbox"/> BUA 243 Issues in Small Business (3)
<input type="checkbox"/> BUS 215 Business Management	<input type="checkbox"/> BUA 259W Strategic Management for the Small Business (3)
<input type="checkbox"/>	<input type="checkbox"/> BUA 387 Fraud Examination (3)
<input type="checkbox"/>	<input type="checkbox"/> BUA 481 Entrepreneurship (3)
<input type="checkbox"/> Any 3 cr. BUS 1XX/2XX; CPT 1XX/2XX OR <input type="checkbox"/> CTT 144 Web Page Design	<input type="checkbox"/> Complete one BUA/ECO/CIS* elective (3)
<b>Computer Information Systems Concentration (24)</b>	
<input type="checkbox"/>	<input type="checkbox"/> CIS 110 Programming Fundamentals (3)
<input type="checkbox"/> CTT 144 Web Page Design	<input type="checkbox"/> CIS 131 Web Applications (3)
<input type="checkbox"/> Any CTT 2XX Course	<input type="checkbox"/> Complete any 200-level programming elective (3)
<input type="checkbox"/> CTT 140 Introduction to Computer Networking	<input type="checkbox"/> CIS 240 Networking Concepts (3)
<input type="checkbox"/>	<input type="checkbox"/> CIS 330 Systems Analysis (3)
<input type="checkbox"/>	<input type="checkbox"/> ISS 210 Introduction to Information Security (3)
<input type="checkbox"/>	<input type="checkbox"/> Complete two CIS Electives (6) one must be 300-400-level

	<b>Public Administration (18)</b>
<input type="checkbox"/>	<input type="checkbox"/> ENG 320 Grant Writing (3)
<input type="checkbox"/> POS 151 American State and Local Government	<input type="checkbox"/> POS 234 American State & Local Government (3)
<input type="checkbox"/>	<input type="checkbox"/> POS 354 Public Budgeting & Financial Administration (3)
<input type="checkbox"/>	<input type="checkbox"/> POS 370 Municipal Administration (3)
<input type="checkbox"/>	<input type="checkbox"/> POS 405 Administrative Law (3)
<input type="checkbox"/>	<input type="checkbox"/> POS 487 Research Issues in Public Management (3)

<b>OTHER PROGRAM REQUIREMENTS (52 credit hours):</b>	
<input type="checkbox"/> ENG 107 Speech	<input type="checkbox"/> Complete any 100-level Communications course (3) ★
<input type="checkbox"/>	<input type="checkbox"/> CIS 101 Introduction to Computer Science(3) ★
<input type="checkbox"/>	<input type="checkbox"/> CIS 135 Introduction to Information Systems & Applications (3)
<input type="checkbox"/> ENG 101 College Composition	<input type="checkbox"/> ENG 101 College Writing (3) ★
<input type="checkbox"/> ENG 212 Introduction to Literature	<input type="checkbox"/> ENG102W Introduction to Literature (3) ★
<input type="checkbox"/> ENG 210 Technical Writing <b>OR</b> <input type="checkbox"/> BUS 205 Business Communication	<input type="checkbox"/> ENG 317W Professional Writing (3) ★
<input type="checkbox"/> ART 100 Introduction to Art <input type="checkbox"/> ART 103 Printmaking <input type="checkbox"/> ART 105 Drawing for Beginners <input type="checkbox"/> ART 201 Mixed Media Art <input type="checkbox"/> ENG 208 Creative Writing	<input type="checkbox"/> Complete one of the following Fine Arts electives (3) ★ <i>ARH xxx any Art History course</i> <i>ART xxx any Art course</i> <i>DRA xxx any Drama course</i> <i>ENG 351 Creative Writing I</i> <i>ENG 452 Creative Writing II</i> <i>MUH 1xx any 100-level Music History course</i> <i>MUS 1xx any 100-level Music course</i>
<input type="checkbox"/> PHI 115 Ethics	<input type="checkbox"/> Complete one of the following courses (3): <i>PHI 250 Ethics</i> <i>PHI 252 Business Ethics</i>
<input type="checkbox"/> COM 111 American Sign Language II <input type="checkbox"/> ENG 203 Special Topics in Literature <input type="checkbox"/> ENG 208 Creative Writing <input type="checkbox"/> ENG 209 Shakespeare <input type="checkbox"/> ENG 212 Introduction to Literature <input type="checkbox"/> ENG 214 Literature and Film <input type="checkbox"/> ENG 215 Contemporary American Fiction <input type="checkbox"/> HIS 109 History of Downeast Maine <input type="checkbox"/> HIS 112 American History to Reconstruction <input type="checkbox"/> HIS 113 American History From Reconstruction <input type="checkbox"/> HIS 115 Maine History <input type="checkbox"/> HIS 117 World History to 1715 <input type="checkbox"/> HIS 119 World History from 1715 to Present <input type="checkbox"/> HIS 170 History of World Food <input type="checkbox"/> PHI 101 Introduction to Philosophy <input type="checkbox"/> PHI 114 Environmental Ethics <input type="checkbox"/> SPA 101 Introduction to Spanish I <input type="checkbox"/> SPA 103 Introduction to Spanish II <input type="checkbox"/> COM 111 American	<input type="checkbox"/> Complete one of the following Humanities electives (3) ★: <i>AME xxx any American Studies course</i> <i>ARH 105 History of Art and Architecture I</i> <i>ARH 106 History of Art and Architecture II</i> <i>ASL 1xx/2xx and 100- or 200-level ASL course</i> <i>DRA xxx any Drama course</i> <i>ENG xxx any English course (except ENG 100, 101 and ENG 317W)</i> <i>FRE xxx any French course</i> <i>HGH xxx any Holocaust, Human Rights and Genocide course</i> <i>HTY xxx any History course</i> <i>HUM any Humanities course</i> <i>MUH xxx any Music History course</i> <i>PHI xxx any Philosophy course</i> <i>SPA xxx any Spanish course</i> <i>WGS xxx any Women and Gender Studies course</i>
	<input type="checkbox"/> MAT 113 Mathematics for Business & Economics I (3) ★
	<input type="checkbox"/> MAT 114 Mathematics for Business & Economics II (3)
<input type="checkbox"/> MAT 115 Statistics: Concepts & Methods	<input type="checkbox"/> MAT 115 Elementary Statistics I(3)
<input type="checkbox"/> BIO 120 General Biology with Lab <input type="checkbox"/> BIO 130 Human Anatomy and Physiology <input type="checkbox"/> BIO 220 Microbiology with Lab <input type="checkbox"/> BIO 225 Anatomy and Physiology I with Lab <input type="checkbox"/> BIO 235 Anatomy and Physiology II with Lab <input type="checkbox"/> CHY 110 Fundamentals of Chemistry with Lab <input type="checkbox"/> SCI 101 Foundations of Modern Science	<input type="checkbox"/> Complete any 100-level Laboratory Science (4) ★
<input type="checkbox"/> PSY 101 Introduction to Psychology	<input type="checkbox"/> PSY 100 Introduction to Psychology (3) ★
<input type="checkbox"/> SOC 101 Introduction to Sociology <input type="checkbox"/> SOC 102 Sociology of the Family <input type="checkbox"/> SOC 104 Sociology of Globalization	<input type="checkbox"/> Complete any Sociology course (3)
<input type="checkbox"/> PSC 101 American National Government	<input type="checkbox"/> POS 101 American Government (3) ★

<ul style="list-style-type: none"> <li><input type="checkbox"/> CMJ – Any 100 level Criminal Justice Course</li> <li><input type="checkbox"/> GEO 101 Introduction to Geography</li> <li><input type="checkbox"/> PSY 105 Human Relations</li> <li><input type="checkbox"/> PSY 195 Child &amp; Adolescent Development</li> <li><input type="checkbox"/> PSY 207 Developmental Psychology</li> <li><input type="checkbox"/> PSY 225 Adult Development from Young Adulthood</li> <li><input type="checkbox"/> POS 150 Introduction to American Politics</li> <li><input type="checkbox"/> POS 151 American State &amp; Local Government</li> <li><input type="checkbox"/> SOC 101 Introduction to Sociology</li> <li><input type="checkbox"/> SOC 102 Sociology of the Family</li> <li><input type="checkbox"/> SOC 104 Sociology of Globalization</li> </ul>	<ul style="list-style-type: none"> <li><input type="checkbox"/> Complete one of the following Social Science electives (3) <ul style="list-style-type: none"> <li><i>ANT xxx any Anthropology course</i></li> <li><i>GEO xxx any Geography Course</i></li> <li><i>JUS xxx any Justice Studies course</i></li> <li><i>ECO xxx any Economics course</i></li> <li><i>GEO xxx any Geography course</i></li> <li><i>PSY xxx any Psychology course</i></li> <li><i>POS xxx any Political Science course</i></li> <li><i>SOC xxx any Sociology course</i></li> <li><i>SSC xxx any Social Science course</i></li> </ul> </li> </ul>
	<b>GENERAL ELECTIVES (3-12 credit hours):</b>
	<input type="checkbox"/> Complete 3-12 110-level or higher general electives, enough to reach 121 total credits (TBD based on concentration)

	<b>Computer “BUA/CIS/ECO” Options:</b>
	<ul style="list-style-type: none"> <li><i>CIS 131 Web Applications</i></li> <li><i>CIS 135 Intro to Information Systems &amp; Application Dev.</i></li> <li><i>CIS 210 Programming Concepts</i></li> <li><i>CIS 231 Web Applications Development I</i></li> <li><i>CIS 240 Networking Concepts</i></li> <li><i>CIS 330 Systems Analysis</i></li> <li><i>CIS 335 Systems Development: ASP</i></li> <li><i>CIS 350 Database Design and Management</i></li> </ul>

**General Education:**

It is the intention of the University of Maine at Augusta that every degree graduate will be prepared to function in our society as an effective and informed citizen. To this end, the faculty has designed a set of minimum expectations that students are expected to satisfy. The aspirations are defined by core skills, competencies, and abilities as well as knowledge based learning experiences that are the grounds for the General Education Requirements.

Courses notated by a ★ symbol represent a select minimum of courses within this major that satisfy the UMA general education requirements.